

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF MENTAL HEALTH, MENTAL RETARDATION
AND SUBSTANCE ABUSE SERVICES
Office of Administrative Services
P. O. Box 1797
Richmond, Virginia 23218-1797

NOTICE OF CONTRACT RENEWAL

Contract # 720C-03761-04F

CONTRACT: Drugs of Abuse and Alcohol Testing Service

CONTRACTOR: First Advantage Enterprise Screening Corporation
805 Executive Center Drive West, Suite 300
St. Petersburg, Florida 33702

FIN: 86-1089946

Phone: 800-275-7051

FAX: 301-571-3428

www.fadv.com

REMIT ADDRESS - Payments for services rendered under this contract must be sent to the following address:

First Advantage Enterprise Screening Corporation
P. O. Box 404064
Atlanta, Georgia 30384

CONTRACT PERIOD: March 1, 2006 through February 29, 2008
(Renewable for two additional periods of two years each.)

TERMS: Net 30 days.

VENDOR CONTACT: General Contact:
Mr. Barry Dauer, National Account Executive
Phone: 603-595-7419
FAX: 603-595-6411
E-Mail: bdauer@fadv.com

Implementation Coordinator:
Ms. Chris Trohan
6430 Rockledge Drive, Suite 600
Bethesda, Maryland 20817
Phone: 866-238-1511

FAX: 435-604-8799

E-Mail: ctrohan@fadv.com

Account Coordinator:

Ms. Rebecca L. Roberts

Phone: 301-841-0459

FAX: 301-571-3463

E-Mail: rroberts@fadv.com

USING FACILITIES:

The following governmental entities are authorized to utilize this contract:

Virginia Capitol Police
Virginia Department of Corrections
Virginia Department of Correctional Education
Virginia Department of Transportation
Virginia Correctional Enterprises
Virginia Department of Juvenile Justice
Virginia Department of Mental Health, Mental
Retardation and Substance Abuse Services
Town of Blackstone
Brunswick County Public Schools
Town of Crewe
County of Greenville
Greenville County Public Schools
Town of Lawrenceville
Nottoway County Public Schools
Richmond Public Schools

Additional state or local agencies may be added as participants in this contract by written or e-mail request to this office.

SCOPE OF SERVICES: The Contractor shall provide the following services;

- Urine DOT and Non-DOT Drug Screening
- Oral Fluid Testing for Non-DOT Drug Screening.
- Alcohol Testing Kits
- Breath Alcohol Testing
- Random Testing
- Training
- Expert Testimony of a Medical Review Officer (MRO)

CONTRACT PRICING:

	Service/Test		Type or Site	Cost
1.	Urine DOT/Non-DOT Drug Screening.	1.1	Urine DOT/Non-DOT Drug Screening – Five panel urine drug screening with GCMS confirmation by a SAMSHA Certified Laboratory, including the Contractor’s administration/MRO fee collected at the Contractor’s own clinic site or collected at a physician/hospital network-approved site.	
		1.1.1	Blended Pricing [Agency shall maintain at least a 50% usage of LabCorp Provided Service Center (PSC) collection sites].	\$28.25/test
		1.1.2	Blended Pricing [Agency maintains less than 50% but more than 40% usage of LabCorp Provided Service (PSC) collection sites].	\$31.00/test
		1.1.3	Split Pricing:	
			1.1.3.1 Test performed at LabCorp PSC collection site.	\$23.50/test
			1.1.3.2 Test performed at third party collection site.	\$38.50/test
		1.1.4	Additional cost if no network site is available and contractor is requested to locate a site for a one-time screening.	\$7.50
		1.2	Separate per item fees for the test specified in 1.1 to include: <ul style="list-style-type: none"> • Lab fee – • Collection fee – • MRO fee (Positives Only) • Contractor’s administrative fee- 	\$10.00 \$11.00 \$95.00 \$1.00
		1.3	Bundle pricing for the test specified in 1.1 without the collection fee.	\$16.75
		1.4	Optional cost for testing oxycontin.	\$6.00

	Service/Test		Type or Site	Cost
		1.5	Split testing fee for positive test per employee request.	Included
		1.6	Emergency test set up fee:	After Hours: \$110.00 During normal business hours: \$75.00
		1.7	After hours testing fee.	\$28.25
		1.8	Out of network fee.	Included
		1.9	Collection on-site for several employees: Collection fee per person for minimum of 6 persons - Collection fee for minimum of 50 persons - For each collection, the fee stated in 1.3 (\$16.75 per person) will apply.	\$13.00 Each \$55.00/hour
		1.10	“Cab Pack” – Includes: Chain of Custody Form; Urine kit for DOT and Non-DOT Test; Air Bill; and Lab Pack for Shipping	\$7.00
2.	Oral fluid testing for Non-DOT drug screening.	2.1	For Employees: Includes kits and supplies, test by a SAMSHA Certified Laboratory with pick-up/mailling service for 5-6 panel test with GCMS confirmation, MRO service, administration fee by contractor, and collection by Participating Agency’s trained staff.	\$27.50
		2.2	Separate per item fees for the test specified in 1.1 to include: <ul style="list-style-type: none"> • Lab fee – • Collection fee – • MRO fee (Positives Only) - • Contractor’s administrative fee - 	\$15.00 \$3.50 \$95.00 \$1.00

	Service/Test		Type or Site	Cost
		2.3	For Offenders: Includes kits and supplies, test by laboratory including pick-up or mailing service for 3-6 panel testing, collection done by Participating Agency's staff, and Contractor's administration fee <u>with</u> GCMS confirmation.	\$27.50
		2.4	For Offenders: Includes kits and supplies, test by laboratory including pick-up or mailing service for 3-6 panel testing, collection done by Purchasing Agency's staff, and Contractor's administration fee without GCMS confirmation.	\$22.00
3.	QED alcohol testing kits		Kit cost with contractor's administration fee to be collected by Participating Agency's staff. Includes all components except training.	\$10.00 Minimum of 100 tests.
4.	Breath Alcohol Testing.	4.1	Bundled price for EBT alcohol testing including confirmation, MRO service, contractor's administration fee, and collection at the Contractor's own clinic site.	\$38.00
		4.2	Bundled price for a DOT certified EBT alcohol testing including confirmation, collection at a physician/hospital on the provider list site, contractor's administration fee, and MRO service.	\$38.00
		4.3	Collection on-site for several employees including confirmation, MRO service, and the Contractor's administration fee.	\$36.00 Minimum of 6 collections
5.	Random Testing.	5.1	Initial set-up fee.	No Charge
		5.2	Random selection pull.	No Charge
6.	Training.	6.1	Supervisor training course including manuals and certificates (to meet the DOT two-hour instruction requirement) at the Contractor's location.	\$300.00

	Service/Test		Type or Site	Cost
		6.2	Supervisor training course including manuals and certificates (to meet the DOT two-hour instruction requirement) at the Participating Agency's site.	\$150.00 per hour plus travel expenses.
		6.3	Employee training course (30-45 minutes) on drug and alcohol abuse awareness and regulation.	\$150.00
7.	Expert Testimony of the MRO	7.1	By Deposition of witness.	\$225.00 per hour.
		7.2	By Telecommunication with MRO	\$200.00 per hour
		7.3	By Direct Testimony, in person	\$225.00 per hour plus travel expenses.
8.	Provide or arrange to provide Collector/Test/Laboratory Testimony.	8.1	By Deposition of witness.	\$100.00 per hour.
		8.2	By Telecommunication with witness.	\$100.00 per hour.
		8.3	By Direct Testimony, in person.	\$100.00 per hour.
		8.4	By obtaining Laboratory "Litigation Package" or Expert Toxicology testimony when requested by the Participating Agency.	\$150.00
9.	Policy Review		Initial review of the drug and alcohol testing policy of any ordering agency. In addition, customer has access to First Advantage personnel for ongoing policy review questions.	No Charge

Please contact the undersigned at 804-786-3915 if you have any questions or wish to report any problems regarding this contract.

By: Horace L. Ford, Jr.
Horace L. Ford, Jr., CPPO, VCO

Date: January 10, 2006